



## NEWS

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## DVA Celebrates 20th Anniversary

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Distribution Video and Audio (DVA), one of the largest buyers and sellers of excess video and audio inventory in the United States, celebrates its 20th year of operation this September.

The family-owned and operated business, which began in 1988 selling 100,000 units a year, has an account base of more than 350 companies and sells more than 20 million units per year, generating \$20 million in annual sales.

"It's a tremendous accomplishment for any firm to be in business for more than 20 years," said Ryan Kugler, president of DVA. "Our achievements are even more significant when you examine the context of the entertainment industry and the radical changes that have taken place within it over the last 20 years."